## FOUNDATIONS OF SOCIAL PSYCHOLOGY

# Research Master in Cognitive Science and Humanities: Language, Communication and Organization 2013-2014

## **Instructors:**

Jose F. Valencia and Lorena Gil de Montes (Dept. of social psychology and methodology of the behavioral sciences, University of the Basque Country)

## 1.- Description, motivations and aims

The history of the relationship between language and social psychology can be considered fickle and misleading to an observer. The meaning of the relationship between language and social psychology depends on the perspective from which it is viewed. Twenty years ago students of linguistics and social psychology had completely different interests of study. Nowadays, however, this situation has changed. Linguists aim at searching for the language "beyond the sentence" and social psychologists search for the "social dimensions". These flows of interests have created reciprocal exchanges leading social psychologists to focus on the social psychological dynamics of language in communication and linguists to work about the pragmatic dynamics.

In order to transmit such paradigmatic changes, the course aims at analysing three dynamic trends namely, the meta-theoretical paradigms, the exchanges between linguistics and social psychology and the emergence of new theoretical research programs. First, a brief history of social psychology is presented, mainly focusing on its history, definitions and methods. Second, the paradigmatic change from the new standard of science to the new view of science is analysed in a recursive way. Third, the exchange between linguistics and social psychology is presented by considering outcome of the "search for beyond the sentence" in linguistics and the "search for the social context" in social psychology.

In the present course, concrete instances of the study of language use are presented. Specifically, the course firstly presents language use at a collective level, focusing on how reality is represented in order to cope with new and threatening phenomena. Moreover, the course also considers language use at an interpersonal level. Language use is viewed as social action, as a goal directed action, and as requiring coordination and negotiation between speakers.

## 2.- Tentative Course Schedule

- 1. Social psychology and language. The collective/ social level
  - a. Social psychology. Remarks on history, definition, methods
  - b. Meta-theory
  - c. Social norms and influence
  - d. The social self
  - e. Social prejudice

- 2. Social psychology and language. The interpersonal level
  - a. Language use as social behavior
  - b. Language use, thought and culture
  - c. Language use and social cognition
  - d. Language use and social identity
  - e. Language use and interpersonal relations
- 3. Social psychology and language use. Specific instances
  - a. Hypocrisy theory program
  - b. Social norms program
  - c. Social self program
  - d. Linguistic category model program
  - e. Communication accommodation theory program
  - f. Politeness theory program

## 3.- Requirements and Evaluation

Requirements of the course are: a) to participate on topics of discussion during the lectures, b) to make four brief presentations and c) to write an intervention program (4-5 pages long)

Students have available all the materials used during lectures on Moodle.

#### References

- Bhaskar.R.(1998) *The possibility of naturalism.* London: Routledge.
- Clark, H. H. & Brennan, S. E. (1991). Grounding in Communication. In L. B. Resnick, J. M. Levine and S. D. Teasley (Eds.), *Perspectives on socially shared cognition* (pp. 127-149). Washington: APA.
- Doise, W. (1990) Les représentations sociales. In R. Ghiglione, C. Bonnet, and J-F, Richard (Eds.), *Traité de Psychologie Cognitive* (pp. 111-174). Paris:
- Doise, W. & Staerklé C (2001) From social to political psychology: The societal Approach. In K. Monroe (Ed) *Political Psychology* (pp. 151-172). Nueva York: Erlbaum..
- Farr, R. (1996) The roots of modern social psychology. Oxford: Blackwell.
- Fussell, S. R. & Kreuz, R. J. (1998). Social and cognitive approaches to interpersonal communication. New Jersey: Lawrence Erlbaum Associates
- Gil de Montes, L, Semin, G, & Valencia, J. (2003). Communication patterns in interdependent relationships *Journal of Language and Social Psychology* 22 (3),259-281.
- Giles H. & Ogay, T. (2007). Communication accommodation theory. In B. B. Whaley & W. Samter (Eds.), *Explaining communication: Contemporary*

- theories and exemplars (pp. 293-310). Mahwah: Lawrence Erlbaum Associates.
- Higgins, E. T., McCann, C. D. & Fondacaro, R. (1982). The 'communication game': Goal-directed encoding and cognitive consequences. *Social Cognition*, *1* (1), 21-37.
- Holtgraves, T. M. (2002). *Language as social action*. Mahwah: Lawrence Erlbaum Associates.
- Holtgraves, T. M. (2010). Social psychology and language: Words, utterances and conversations. In S. T. Fiske, D. T. Gilbert and D. Lindzey (Eds.), *Handbook of social* psychology (pp. 1386-1422). New Jersey: John Wiley and sons.
- Krauss, R. & Fussell, S. (1996). Social psychological models of interpersonal communication. In E. T. Higgins y A. W. Kruglanski (Eds.), *Social psychology: Handbook of basic principles* (pp. 655-701). Nueva York: The Guilford press.
- Manicas, P. & Secord, P. F. (1983) Implications for psychology of the new philosophy of science. *American Psychologist. 35*, 399-413.
- Markova, I. (2000) Ameédée or how to get rid of it: social representations from a dialogical perspective. *Culture and psychology*. 6(4): 419-460.
- Moscovici, S. (1984) Social Representations and pragmatic communication. Social Science Information, 33, 2, 163-177.
- Robinson, W. P. & Giles, H. (2001). *New handbook of language and social psychology*. Chichester: John Wiley and sons.
- Searle, J.R. (1980). Actos de habla. Ensayo filosófico del lenguaje. Madrid: Cátedra.
- Secord, P. F. (1986) Social psychology as science. In J. Margolis, P Manicas, R. Harre, and P. Secord (Eds) *Psychology: Designing the discipline*. Oxford: Basic Blackwell.
- Semin, G. (1998) cognition, language and communication. In Fussell, S, Kreuz, R (Eds) *Social and Cognitive Psychological approaches to interpersonal communication*. Hillsdale: Erlbaum. 229-257.
- Semin, G. R. (2009). Language and social cognition. En F. Strack and J. Förster (Eds.), *Social cognition. The basis of human interaction* (pp. 269-289). Nueva York: Psychology Press.
- Semin, G, Gil de Montes, L, & Valencia, J. (2003) Communication constraints on the linguistic intergroup bias. *Journal of Experimental Social Psychology*. 39, 142-148.
- Van Dijk, T. A. (1998). *Ideology*. London: Sage.
- Wagner, W. (1996) Queries about social representation and construction. Journal for the Theory of social behavior. 26:95-120.